



21<sup>st</sup> March 2017

## **Regions leading airport professionals swarm to *inter airport* South East Asia**

### **Over 3,200 attendees take part over the 3-day airport equipment exhibition**

More than 2,500 qualified airport equipment and technology buyers visited *inter airport* South East Asia from 15-17 February 2017 at Singapore Expo, Singapore. When exhibitor personnel are included the figure rises to over 3,200.

Visitors came from 53 different countries included buyers from all ASEAN nations as well as signification delegation visits from Thailand, Malaysia, Indonesia, Vietnam, Philippines and Singapore. 80% of buyers came from the SEA region, to meet, discuss and learn from over 150 of the world's leading airport suppliers.

The exhibition enabled to regional industry to explore suppliers and best practice operations to meet the soaring demand in SEA over the next 20 years. The official opening ceremony officially opened by Daniel Ng, Director of Aviation Industry, Civil Aviation Authority of Singapore.

The exhibition continues to receive significant support from the industry. The suppliers displaying their expertise included national pavilions from Germany, United Kingdom and France, supported by German Airport Technology & Equipment (GATE), British Airport Services and Equipment Association (BASEA), Business France and PROAVIA respectively.

A highlight at the show was Gold Sponsor Honeywell, displaying intelligent airport solutions for airside and landside which provide technologies and information to airport operators and passengers. **Curtis Edgcombe, Regional General Manager, SEA, Honeywell Building Solutions** explained "*inter airport* South East Asia is the premier airport show in South East Asia, a great way for us as a technology provider and solution provider to connect with our customers and staff and to meet various customers that we have coming to the show."

ADB SAFEGATE as Silver Sponsor featured their latest innovation in the air traffic control solution. "For *inter airport* South East Asia, it is one of the leading exhibitions for airport in this region. Being one of the largest airport system integrators globally, it is definitely not an option for us not to be here," said **Tan Tack Wee, Regional Director Sales, Asia Pacific, ADB SAFEGATE.**

Our Bronze Sponsors Bliss-fox by Panus and Singapore Aerospace and Aviation Services also showcased their range of product in ground service equipment. **Graham Frost, Managing Director, Bliss-fox by Panus** shared "We believe that Singapore is the hub of Asia for this region in the GSE industry. So, it's a perfect opportunity to share and to give Bliss-fox a reestablished name, as Panus has done now, the opportunity for customer to see what we've got."

**William C Lee, Vice President – Business Development, Singapore Aerospace and Aviation Services** mentioned that "There is no other forum we could widely expose our product and services to the regional and greater markets. Exhibiting at the *inter airport* South East Asia offers our company a chance to interact with customers, other suppliers and OEMs, for exchanging of ideas, networking, corroboration, partnership and so forth."

The 2017 edition also featured the well-received conferences from Gold Sponsor Honeywell and Industry Talks from Singapore Aviation Academy. Also, providing updates on the development of their growth was PT. Angkasa Pura II (Persero), who provided talks over the course of the exhibition. These educational extras supplemented the co-located, high level, SMART Airports South East Asia Conference.

**Senior Manager of Mack Brooks Exhibitions Asia Ltd.; Kanokwara Anutarawatr** commented “We are delighted with the response and the feedback from the industry in this edition of *inter airport* South East Asia. We are hearing that many valuable contacts have been made, and fruitful business meeting have taken place. The exhibition has provided a platform, meeting place and a focal point for the industry to get together and explore the ways to meet the strong demands placed on the sector in the ASEAN region. The success of the show is reflected by exhibitor rebooking’s for the next South East Asian edition in 2019.”

Stand bookings are being taken for *inter airport* South East Asia 2019 which will be held from 27 February – 1 March 2019 at Singapore Expo. Space are limited but still available. Any organisation wanting to take part are urged to contact the organisers immediately.

Kanokwara continues “The 2019 edition will see a new feature at the show. Outdoor space has been secured and will be available for suppliers to display their large pieces of equipment in their natural environment. Packages will be available for suppliers which will include an air condition sales office together with the outdoor space.”

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